



## Microsoft™ MVP Ranks Trend Micro #1 For SMBs

*Correct Solutions designs, deploys, and manages total network solutions for small and medium-sized businesses (SMBs). The company specializes in Microsoft™ Small Business Server environments and must deliver solutions that give non-expert users efficient, reliable, and secure computing environments.*

***“It is not one feature that makes Trend Micro™ solutions better than the others—it’s the combination of many superior features that prove to us that Trend Micro listens and responds to the needs of SMBs.”***

— Wayne Small  
Technical Director  
Correct Solutions Pty, Ltd

### KEY BENEFITS

- **Modular, integrated solution with protection built into the network at multiple points**
- **Ease of administration with automatic updates and cleanup of residual affects from any attacks**
- **Protection from a variety of threats including: viruses, spyware, spam, Trojans, and others**
- **Streamlined compliance through ease of demonstrating levels of protection for networks and systems**

### Keeping It Simple While Keeping It Safe

Correct Solutions serves a broad range of customers, many of which cannot survive without adequate security solutions. One Correct Solutions customer, for example, manages a database of a half-million email addresses. Any penetration of this database would be devastating to the public company’s stock price.



Correct Solutions strives to deliver technology that helps clients focus on their business—not on the network. Wayne Small, owner and technical director of Correct Solutions, said, “Several years ago, our Computer Associates anti-virus solution was not getting the job done. Too many viruses were getting through. We couldn’t depend on it to protect our customers and knew we needed to find a solution that worked, but without adding complexity for our clients or our system management teams.”

### Why Trend Micro?

As viruses continued to escalate, Correct Solutions looked for a new security solution. They asked advice in a number of online groups and forums. “I heard a lot of good things about Trend Micro solutions, and so we decided to check out Client Server Messaging Security for SMB on our network,” stated Small. “It was very impressive! Today, it’s our #1 and only choice for SMB security, and we’ve had no known outbreaks since we started using it.”

### Immediate Protection from the Newest Attacks

Trend Micro™ Client Server Messaging Security for SMB uniquely protects environments during the earliest hours of a virus’ existence. Automatic Threat Prevention mechanisms can isolate a virus and keep it from spreading even before a fix is available. Small explained, “This year we heard about a fast-mutating virus hitting networks. The Trend Micro software was able to block its ability to communicate, and keep it from spreading during the first half-hour that it hit. It’s this type of proactive protection that lets me sleep at night—we configure our servers to check for updates every five minutes. Trend Micro reliably releases new outbreak policy controls and prevention mechanisms that keep viruses from doing any damage on our networks.”

### Meeting the Compliance Requirements for Today’s Businesses

Australia’s government, to protect privacy and encourage secure business practices, has introduced new regulations for businesses. The Financial Services Act, strict rules for emailing, and large fines imposed on senders of spam are just some of the emerging compliance requirements that are burdening SMBs. “The same tools that allow us to efficiently manage and monitor more than 80 networks allow SMBs to address compliance. Trend Micro solutions provide a centralized, easy-to-use console that gives you at-a-glance status for the whole network and demonstrates that there are no unprotected systems,” stated Small.



## Multiple Layers of Protection

As attacks have escalated, Correct Solutions has expanded its security solutions to include additional Trend Micro products. "As networks expand, the security solution must also scale," Small stated. "Trend Micro products give us the ability to tailor each solution to each business, whether it is protecting a single system or hundreds of systems." Trend Micro Anti-Spyware for SMB protects Correct Solutions clients from invasive attacks that would otherwise endanger company confidential information, decrease system performance, and increase help desk calls. Trend Micro InterScan™ VirusWall™ software provides an extra layer of protection at the network gateway, blocking viruses, spyware, spam, and other threats.

## Full-Featured Solutions

"It is not one feature that makes Trend Micro solutions better than the others—it's the combination of many superior features that proves to us that Trend Micro listens and responds to the needs of SMBs," summarized Small. The features cited as important to Correct Solutions and its clients include:

- At-a-glance complete network status
- Roaming mode that keeps laptops updated even when off-network
- Configurable scanning levels that target the activities—such as web surfing—that introduce vulnerabilities
- Auto-registration and protection of new desktops connecting to the network

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## Corporate Profile

**Correct Solutions Pty, Ltd** • Castle Hill, NSW, Australia • [www.correct.com.au](http://www.correct.com.au)

Correct Solutions delivers IT services to SMBs (averaging 50-100 seats) by working on three key elements:

- Systems that monitor and manage the business—solutions encompassing accounting, payroll, customer relationship management (CRM), manufacturing, business improvement intranets, and customized software.
- Hardware and software for IT environments—information, communication, and security solutions encompassing network servers, workstations, printers, and peripherals.
- People and resources—teams that are experienced in delivering business and IT solutions.

The focus on these three areas results in smarter working environments for clients, and empowers them with the information needed to excel in their industries.

Wayne Small, the owner and technical director of Correct Solutions received Microsoft's Most Valuable Professional (MVP) Award, acknowledging him as one of the top 40 Microsoft Small Business Server experts in the world. Wayne also started and still manages the SBSfaq.com site, providing a free forum for sharing and answering frequently asked questions surrounding Small Business Servers.

**Industry/Vertical:** IT services • **Employees:** 10 • **Customers:** Small and Medium Business (averaging 50-100) seats

## TREND MICRO PRODUCTS

**Trend Micro™ Client Server Messaging Security for SMB**

<http://www.trendmicro.com/en/products/suites/csm-smb-suite/evaluate/overview.htm>

**Trend Micro™ Anti-Spyware for SMB**

<http://www.trendmicro.com/en/products/smb/as-smb/evaluate/overview.htm>

**Trend Micro™ InterScan™ VirusWall™**

[http://www.trendmicro.com/en/products/worry-free/part\\_numbers/ISVW6.htm](http://www.trendmicro.com/en/products/worry-free/part_numbers/ISVW6.htm)

## Trend Micro, Inc.

Trend Micro Incorporated is a pioneer in secure content and threat management. Founded in 1988, Trend Micro provides individuals and organizations of all sizes with award-winning security software, hardware, and services. With headquarters in Tokyo and operations in more than 30 countries, Trend Micro solutions are sold through corporate and value-added resellers and service providers worldwide. For additional information and evaluation copies of Trend Micro products and services, visit our Web site at [www.trendmicro.com](http://www.trendmicro.com).

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